

Kentucky Produce Auctions for Wholesale Buyers

High quality local fruit and produce is available for large volume institutional sales at produce auctions in Kentucky.

The auction model is beneficial for institutional buyers for a number of reasons:

- auctions offer competitive wholesale pricing
- Auctions have large volumes of diverse products available.
- Auctions have several types of purchasing programs and can accommodate most institutional purchasing and billing cycle needs.
- Auctions use USDA grade standards
- Auctions sell both local and organic product
- Auctions are insured (check with the one nearest you)
- Auctions provide refrigerated delivery

How to Buy

1. Buying at Auction

Auctions are regularly held 2 to 3 days per week, from May through October, and are open to the public. Auctions allow buyers the opportunity to inspect and purchase produce first hand. At the beginning of each auction, buyers receive a buyer number and use this to bid on the products they would like to buy. All purchases auction day are paid for that day and all purchases are removed from the auction house the same day. The buyer is typically responsible for transportation/delivery of their purchased items. Payment is made auction day in the form of cash, check or credit card.

2. Order-Buyer Program

Buyers who cannot attend auctions themselves can usually arrange to through the Order-Buyer Program. The Order-Buyer coordinates with the buyer to answer questions, provide product information and provide proxy bidding for the buyer. Via phone, fax, or email, the buyer communicates the variety, quantity and price ceiling for each product to the auction's Order-Buyer who will then bid on behalf of the institutional buyer. Delivery service is not available in all areas. Payment is made with cash, check or credit card, and institutions working on a net 30-day cycle are generally accommodated.

3. Pre-Priced/IFM Program

Qualified institutions that meet the program requirements can purchase produce at set prices throughout the growing season. Volume requirements must be met. Delivery is available and payment plans can be made. This program is designed to better service institutions with large volume needs, delivery requirements, and budget constraints. Customized service is given to each institution as best suits its needs.

KENTUCKY PRODUCE AUCTIONS

Check weekly prices at <http://www.uky.edu/Ag/NewCrops/auctions.html>

Northeastern Kentucky

Bath County Produce Auction

2914 East Highway 60

Owingsville, KY 40360

Directions: Auction held at Agricultural Education and Marketing Center at the intersection of I-64 Exit 123 and U.S. 60

Contact: Auction Managers: Bobby Rogers, Auctioneer Shawn Cook
606.674.2599 and 606.210.1416

Buffalo Trace (Mason County)

6031 KY Hwy 3170

Maysville, KY 41056

Contact: Don Tumey

606.301.3672

Louisville area

Capstone Produce Market (Henry County)

www.capstoneproducemarket.com/

7432 Carrollton Road

Campbellsburg, KY 40011

Directions: Located on KY 55. From I-71 take Exit 34, go east on U.S. 421 for about 2½ miles, then north on KY 55 for approximately 200 feet; market is on the right

Contact: David Neville, Owner and Principal Auctioneer

Market phone: 502.532.7045

Cell phone: 502.330.3027

e-mail: dneville@neville.net

Southwestern Kentucky

Fairview Produce Auction (Christian County)

[www.kyagr.com/Main.aspx?procedure=show_page\(3804\)](http://www.kyagr.com/Main.aspx?procedure=show_page(3804))

Mail: 955 Britmart Road, Elkton, KY 42220

Physical address: 10292 U.S. Highway 68E, Pembroke, KY

Directions: Located 10 miles east of Hopkinsville, KY on US 68/KY 80; ½ mile west of Jefferson Davis State Historic Site (monument park)

Contact: Steve Sauder, Auction Manager, Ralph Burkeholder, Order Buyer
270.887.0053 or 270.885.1048; FAX 270.887.0475

Hart County

6880 Cub Run Hwy.

Munfordville, KY 42765

Contact: Wilmer Yoder

Phone: 270.524.0005; FAX 270.524.7812

Central Kentucky**Lincoln County Produce Auction**

Physical address:

2896 KY 39 North

Crab Orchard, KY 40419

Directions: Located on KY 39 approximately 8 miles south of Lancaster; auction is on the left

Contact: Lloyd Schrock, Auction Manager

606.355.0030